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CVCA Annual Conference - May 25-27, 2011 Vancouver, BC - The Westin Bayshore Hotel

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The CVCA annual conference is the premiere networking and professional development event for Canada's venture capital and private equity industry repeatedly sells out with over 650 industry professionals and influencers from across the country, the U.S. and around the world.

UPLOAD THE CONFERENCE MOBILE APP for the agenda, speakers, bios and to send messages to other attendees, etc [LINK TO INSTRUCTIONS](#)

[LINK TO PHOTOS FROM THE CONFERENCE](#)

SPEAKER PRESENTATIONS NOW POSTED. Go to Session for link to presentation.

The **Theme** of CVCA 2011 reflects the realities and priorities of Canada's venture capital and private equity industry today: **Renewal.** Relationships. Returns. Ren of commitment, investment and resolve. Relationships - built on trust - are the key ingredient to taking-on challenges and capitalizing on opportunities. Returns are reason we are all in business.

Networking Opportunities are important to you. CVCA 2011 offer attendees an optional golf day on Wednesday, May 25th, and other West Coast recreation opt (stay tuned!) for all you non-golfers. A welcome cocktail event kicks-off our first evening. A dedicated Networking Lounge, as well as reserved private meeting room are available to delegates during all conference hours. Thursday's programme will conclude with a Gala dinner featuring CVCA's "Entrepreneur of the Year" Award presentation, followed by our popular whisky and port tasting event.

Attendees return year after year for the invaluable benefits of networking with key industry leaders and for the topical issues presented and discussed. Participant and sponsors at this prestigious event include the following: Private Equity Investors • Venture Capitalists • Limited Partners • Institutional & Corporate Investors Investment Bankers/Intermediaries • Placement Agents • Security Exchanges • Government & Academic Institutions • Specialized Service Providers: Legal, Accounting, Financial, Insurance & Executive Search Advisors.

The **Agenda** explores the timely topics that are central to driving forward in Canada's venture and private equity industry. Full conference sessions, and dedicated break-out sessions for PE and VC, will dive into the challenges, changes, and opportunities in the current fundraising, investing, and exit environments.

WEDNESDAY MAY 25, 2011

6:15 a.m. – 3:00 p.m.

Golf Event and Reception at Morgan Creek Golf Club
sponsored by



Buses depart the hotel at 6:15 am sharp and return at approximately 3:00 pm

3:00 p.m. – 7:00 p.m.

Conference Registration in Grand Ballroom D

3:30 p.m. - 5:00 p.m.

Women in Private Equity Networking Reception in Marine Room

5:00 p.m. – 7:00 p.m.

Welcome Cocktail Reception in Grand Ballroom FE



THURSDAY MAY 26, 2011

7:00 a.m. – 8:00 a.m.

Breakfast Buffet in Stanley Park Ballroom

- 8:00 a.m. – 8:05 a.m. **Welcoming Remarks** in Bayshore Grand Ballroom ABC:
Steve Hnatiuk, Chair, 2011 CVCA Annual Conference
- 8:05 a.m. - 8:20 a.m. **President's Address** in Bayshore Grand Ballroom:
Gregory Smith, President, CVCA and Managing Partner, Brookfield Financial
- 8:20 a.m. - 8:30 a.m. [LINK TO SPEECH](#)
Message from the Premier
The Honourable Christy Clark, Premier of British Columbia
- 8:30 a.m. – 9:30 a.m. **Session 1** in Bayshore Grand Ballroom ABC – **Major North American LPs & Fund of Fund Managers Speak out on Renewal, Asset Allocation, and the Current Evolution of the Private Capital Business**
This panel brings together leading institutional investors for a real time discussion of where global capital is flowing in today's market. The rise of the Canadian dollar, solid economic recovery and proven stability of our financial system have changed the perception of Canada internationally. How is this affecting international investors as they look to the private markets? What is the current view of private equity and venture capital relative to other asset classes? Are large institutions increasing allocations, and to what extent are they continuing to move into direct investing away from investing in funds. Are large institutions reducing or increasing their number of private equity relationships in 2011? What is the current view of venture capital among these big players?

Moderator: Rick Nathan, Managing Director, Kensington Capital Partners Limited

Panelists:
Leo de Bever, CEO and Chief Investment Officer, Alberta Investment Management Corporation (AIMCo)
Barry Gonder, Managing Partner, Grove Street Advisors, LLC
Doug Pearce, CEO and Chief Investment Officer, British Columbia Investment Management Corporation (bcIMC)
Mauricio da Rocha Wanderley, CIO, Valia
- 9:30 a.m. – 10:30 a.m. **Session 2** in Bayshore Grand Ballroom ABC – **Industrial Disruption at Warp Speed - Zero to Billions / Billions to Zero**
This panel will discuss the rise of companies like Zynga, Facebook, Federated, Amazon, Apple, Google, Groupon, and PayPal that have grown to billions in revenue in recent years. In stark contrast, traditional media industries have declined equally dramatically the face of new business models fuelled by wide-spread adoption of technology across business and consumer markets. The conversation is now shifting to what industries are next - yellow pages, banking, law firms, ad agencies, retail, carriers - to name a few. Where some see threats, others see opportunities. Is it market and wealth creation or market and wealth destruction and transition?

[LINK TO SESSION SLIDES](#)

Moderator: Chris Albinson, Managing Director, Panorama Capital

Panelists:
Deanna Brown, CEO, Federated Media Publishing Inc.
Albert Dobron, Managing Director, Providence Equity Partners LLC
Matt Klainer, Business Development Manager, Google
Tuomo Sipilä, Senior Manager, Business Development, Nokia
- 10:30 a.m. – 11:00 a.m. **Coffee / Networking Break** in Ballroom Foyer
- 11:00 a.m. – noon **Session 3** in Bayshore Grand Ballroom ABC – **Liquidity Crisis & Liquidity Renewal: The Current Exit Environment**
After the IPO window briefly re-opened in late 2009 and early 2010, the IPO market has been tepid in the face of a huge pent-up demand for liquidity from PE and VC-backed companies. However trading activity on secondary marketplaces like SecondMarket and SharesPost, which specialize in the trading of illiquid private company securities, has been brisk among high-flying start-ups such as Facebook, Zynga and Groupon. On the M&A side, established companies are sitting on large cash reserves but face pressures to accelerate growth, all pointing to a more healthy M&A environment. This panel will address the current exit environment and what lies ahead, tackling topics such as: Is liquidity through secondary sales versus M&A a wave of the future or simply a one-off event? Will IPOs of LinkedIn and Twitter open the floodgates for tech IPOs? Will M&A activity continue to accelerate into 2012? What does the market look like for potential larger cap PE-backed exits in Canada, the US and internationally? What options are available to small cap companies?

Moderator: Paul Deninger, Senior Managing Director, Evercore Partners

Panelists:
Sebastien Burdel, Principal, Collier Capital Ltd.
Alan Hibben, Managing Director, Mergers and Acquisitions, RBC Capital Markets
John McCoach, President, TSX Venture Exchange
Andrew Rippy, Managing Director - Investment Banking, Pacific Crest Securities
- noon – 12:30 p.m. **Luncheon Keynote Speaker** in Bayshore Grand Ballroom ABC - **Stephen Todd Walker**, Managing Director, Oppenheimer & Co. Author of 'Wave Theory for Alternative Investments'
Stephen Todd Walker is a twenty year veteran of the financial industry, having worked at Morgan Stanley and Deutsche Banc Alex Brown before joining Oppenheimer & Co. as a Managing Director in 2010. Recognized nationally by Barron's as one of the nation's Top 1000 advisors and locally by the Philadelphia Business Journal as one of the region's Top 25 advisors, Walker has routinely been recognized as a thought leader in wealth management. Walker's insight on alternative investments has been sought after by national media outlets such as CNBC and Fox Business.
[Link to Stephen Todd Walker Web Site](#)
[Links to interviews: CNBC Closing Bell, BNN, Fox Business, CNBC Squawk Box, TheStreet.com](#)
- 12:30 p.m. – 2:00 p.m. **Lunch** in Stanley Park Ballroom - **Sponsored By**
- 2:00 p.m. – 3:00 pm **Session 4A (PE Stream)** in Bayshore Grand Ballroom ABC– **Debt in Private Equity Deals - The Current State of the Leverage Environment**
Availability and terms of financing have fluctuated rapidly in the past two years. Our panel of decision makers representing every major source of debt capital will explore current trends and outlook. Areas of focus will be new capital commitments, refinancings and portfolio management strategies.

[LINK TO PRESENTATION](#)

Moderator: Andrew Luetchford, Vice President and Director, Deloitte

